Customer Saves Time & Money by Switching to Permanent Mold



A CASE STUDY

Batesville Products, Inc.

434 Margaret Street batesvilleproducts.com 812-537-2275





The Customer

This worldwide multi-billion dollar company in the food and beverage industry was looking to improve a part used to serve customers at over 30 thousand locations.

The Challenge

This part was originally manufactured as **welded fabrication** of individually machined parts. The customer needed a supplier who could cut costs, save time, and produce a stronger part.

The Solution

We turned this part into a single casting with one machining operation on a 4-axis CNC horizontal mill, making the manufacturing process more efficient.

The Outcome

The single casting made the part more structurally sound and repeatable than the welded fabrication.

While the customer received a higher quality product, the product became cheaper to manufacture, saving the customer money. Therefore, the customer quickly saw a return on investment on their tooling costs.

The part became more **efficient** to manufacture and less labor intensive by forgoing welding and individual machining operations.